



Analyst, ESG Solutions (Full-time, German-speaking)

Frankfurt, Germany

www.esgbook.com

About ESG Book

Sustainability is transforming financial markets at an unprecedented rate. However, this transition will fail without better data.

ESG Book combines cutting edge technology and proprietary research to fix a fundamental problem; markets need clearer ESG information to allocate finance efficiently to more sustainable outcomes.

Our solutions make sustainability data more widely available and comparable for all market stakeholders. We enable companies to be custodians of their own data, provide framework-neutral ESG information in real-time, and promote transparency through our digital platform.

Your mission in ESG Solutions

As part of the ESG Solutions team, you will support expanding ESG Book's reach across Europe through developing and integrating bespoke sustainability solutions for international clients alongside the firm's core product offering. This includes developing customisable ESG and Climate scores, performing granular assessments on corporates' sustainability performance, and developing platform-based tools to help companies understand their sustainability risks and opportunities. You'll be working alongside a growing client-facing team – supported by our research and technology teams – with direct exposure to consultancies, corporates, and financial institutions to enact data-driven strategic change in these organisations. As part of your day-to-day tasks you will also have the opportunity to support strategic initiatives at ESG Book to build on the firm's Series B fundraising.

Your role will involve:

- Taking charge of gathering and interpreting data, executing analysis, and presenting findings to team members and clients
- Creating and reviewing supporting materials for external and internal purposes (e.g. project presentations, marketing material)
- Supporting the education of our clients on sustainability and the products accessible through ESG Book
- Supporting business development initiatives to source, identify and pitch potential new clients
- Supporting the development of new products and bespoke tools to manage clients' sustainability related risks
- Gathering and articulating market intelligence and feedback, ensuring ESG Book's offer is aligned with client demand

Role Requirements

- Bachelor's degree; Master's degree or equivalent work experience (typically 1+ year) preferred
- Demonstrated passion for sustainability in professional and/or personal experiences and inherent motivation to change the status-quo
- Strong project management and execution experience
- Hands-on mentality and an entrepreneurial mindset to support with business development
- Strong understanding of relationship building, including articulating the value proposition for complex products/services
- Demonstrated analytical skills and mindset
- High proficiency in MS Office (PowerPoint, Excel). Programming skills are a plus
- Excellent interpersonal communication skills, both verbally and in writing, in German and English (C1 or C2 as per CEFR). Other languages are also a bonus

Benefits

- Opportunity to make an active contribution to the growth story of one of the leading disrupters in the sustainable finance industry
- Diverse and inclusive offices located in London, Frankfurt, Boston, Singapore and Tokyo
- Have the chance to work together with leaders from the field of sustainable business, finance and academia
- Entrepreneurial culture where a personal sense of responsibility, independence and project ownership is highly encouraged
- Be part of a mission-driven work environment, ready to hit the ground running and start contributing from day one, making a real difference in mainstreaming corporate sustainability
- We treat our staff like owners by being open and providing regular communication about our direction and progress
- Competitive remuneration package and flexible working policy
- 30 days of paid holiday

Equal Opportunities

ESG Book is an equal opportunity employer, and all qualified applicants will be afforded equal employment opportunities without discrimination because of actual or perceived race, colour, national origin, sex, age, religion, creed, disability, marital status, citizenship, ancestry, personal appearance, sexual orientation, gender identity or expression, political affiliation, military status, status as a protected veteran, genetic information or any other legally protected status.

Application Steps

To apply for the position, please send your CV and cover letter to alexander.dickson@esgbook.com before August 19th. We will review applications on an ongoing basis.