Project Study | TUM

Entrepreneur in Residence / Business Development

droov

Who we are

We help small restaurants to reclaim their fair share of the online market. With droov, restaurants can launch their own branded storefronts of "UberEats-quality", engage customers with loyalty programs, and boost their restaurants' online visibility. In simple words, droov gives small eateries the digital tools and capabilities that were once only available to large, tech-savvy chains. We save restaurants, the way Shopify saved e-commerce merchants.

Who you are

- TUM School of Management MSc. student (or late BSc)
- Proactive, responsible, and reliable team player
- Fluent in German & English
- Experience / interest in the hospitality sector is a plus

About the Project Study

- We support and guide all organisational matters of the PS
- The work schedule can be discussed with each applicant individually
- You can apply alone or as a team
- Balanced work: remotely & on-premises

What we offer

Work directly with the founder on various topics:

- Qualify leads (restaurants in EU)
- Reach out & present the product to potential customers
- Generate content to increase inbound traffic
- Customer interviews & feedback collection

Apply now

TUM Venture Labs

UNTERNEHMER TUM