

Intern/Working student in Sales

ABOUT US

At Elixion, we're dedicated to alleviating the monitoring and documentation workload of care workers while enhancing patient care. Our dynamic startup, currently consisting of 8 members, fosters a culture of innovation and inclusivity. We harness the strengths of our diverse team of engineers, techies, and entrepreneurs, united by a passion for growth and a shared goal of making a positive impact in healthcare. As we are about to launch our products to the market, it's an exhilarating time to join Elixion and help drive a significant change in healthcare.

YOUR MISSION

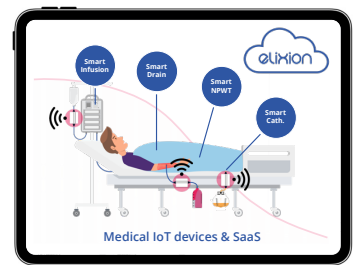
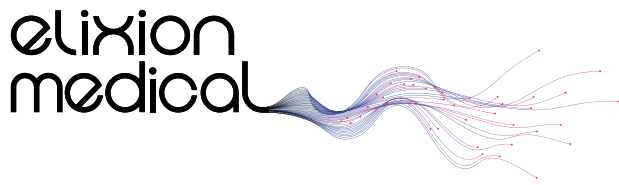
As Sales intern/working student (16-20h), you will work closely with our CEO, reporting directly to him. We're looking for someone passionate about taking responsibility and driving our growth further. Your day-to-day will include:

- Driving outreach efforts and acquiring new pilot customers
- Conducting market research and developing go-to-market strategies
- Working closely with the CEO to implement the sales strategy
- Taking responsibility for individual projects within our sales planning and revenue growth
- Conducting sales presentations and meetings
- **Proficiency in German is required due to the nature of our client interactions**

ABOUT YOU

We primarily hire attitude, since skills can be thought. If you are ambitious, like new challenges and have a strong motive for personal growth and development you fit right in. Our qualifications serve as guidelines, but we welcome individuals who bring a unique perspective and the drive to make a difference. As our ideal candidate, you possess the following skills and competencies:

- Enrollment in a business degree with an interest in sales (e.g., business administration, industrial engineering, etc.)
- Strong analytical and conceptual thinking, independent work style
- Excellent organizational and communication skills
- Previous sales experience through internships or working student positions
- Business fluency in English and German required
- Munich-based



OUR OFFER

At Elixion, we strive to relieve care workers from monitoring and documentation workload while improving patient care. We offer a dynamic and fast-paced work environment, opportunities for growth and advancement, and a comprehensive benefits package, including:

- Hybrid Work and Flexible Schedules: We offer a hybrid work model, allowing you to work up to 50% of your time from home.
- Competitive Salary: We provide a competitive salary, including performance-based bonuses and participation in an employee stock program.
- Cutting-Edge Technology: Choose the devices that work best for you.
- Personal Development: We support your personal development financially through external training programs (Udemy, Coursera, VHS, etc.).
- Health Program: We offer Wellpass to all our team members.

Apply by sending your CV to fendt@elixionmedical.com or via LinkedIn and we'll reply within 48hours. **We are looking forward to hearing from you.**