



Start Oct 1st



Work remotely



Flexible hours

Vision - Who we are

ShopVibes is a Munich-based B2B SaaS start-up with the vision to make e-commerce easy by connecting brands and online shops. ShopVibes offers a platform for brands and online shops to exchange product data and images in the required format up to 90% faster based on our underlying matching technology. We started in early 2020, have successfully won our first customers and are supported by XPRENEURS and LMU EC. Now we are on a strong growth path and are looking for **YOU** to support our success story!

Job description – Your mission

In this project you will work directly with the founder team to prepare our fund-raising round. You will manage your own tasks from day one and make a direct impact on our success. You will identify and evaluate relevant investors with relevant criteria. You support the preparation of all relevant documents and information, especially market sizing and competitive differentiation. You will also support with our business case. This project is critical to our success and has high impact on our venture. It will also give you full insights on the fund-raising process of a successful B2B SaaS start-up.

What we are looking for - Your profile

- ✓ First experience with Start-Ups, Venture Capital or similar roles
- ✓ You are open-minded, a real team player and ready to make a critical contribution
- ✓ Excellent communication skills, organized and a real self-starter
- ✓ You are highly ambitious, flexible and focused on solutions with an attention to detail

What we offer – Your benefits

- ✓ Ever thought about starting your own company? This is your chance to learn what it is all about!
- ✓ Manage your own projects and make a direct impact on our business
- ✓ Join our highly ambitious start-up and play a decisive role to change the world of e-commerce
- ✓ We live a culture of open feedback and support each other on all aspects
- ✓ Work directly with the founders to gain first-hand insights of a successful early-stage start-up
- ✓ Flexible hours, work-from-anywhere policy, team events and the option to join our team long-term



Let's work together!



Apply now!



Apply as an individual or as a team!
The project study will be conducted in a team of 3-5 people, either you bring a team or we find one together.

<https://shop-vibes.de/application>