Project Study

Sales Development

Remote • Barcelona (free accommodation) • Munich



WHO WE ARE

<u>Rekrutados</u> is a pre-seed stage start-up with the purpose to facilitate access to job opportunities and skilled workers worldwide. To achieve this, we are building a platform that offers specialized training, supports the administrative process, and matches workers with employers.

SUGGESTED PROJECT

The project for "project students" focuses on developing and implementing a sales strategy. This includes tasks such as identifying potential leads through market research, crafting effective outreach methods like email campaigns, and improving overall sales efforts. The objective is to boost lead generation and revenue growth, providing students with practical experience in sales strategy development and customer engagement for their future careers.

WHAT'S IN FOR YOU

- Work remotely or join us for a co-working session in Barcelona (max. 2 weeks).
 We will provide free accommodation for you. Wait, really? Yep, you heard right!
- Contribute to closing the skill gap and improving the lives of millions of people.
- Learn to derive a comprehensive strategy, which will shape our company.
- Free participation in our language classes.
- Our team has expertise in many areas and access to a large network. We are always there to support you - during your project study and beyond.

INTERESTED?

Send your CV to simon.rudat@rekrutados.com and let's chat about how to provide you the best possible experience!

